

Welcome to KinderWorld Vietnam

Management Trainee Programme 2010

KinderWorld has implemented the Management Trainee Programme since February 2007.

We provide many exciting opportunities for fresh graduate individuals interested in building a career in the education industry. Most of our trainees have moved on to higher-level positions and are on their way to become KinderWorld's future leaders.

The Management Trainee Programme 2010 recruitment campaign will be conducted in May 2010.

Who can apply

Acceptance into the Management Trainee Programme requires candidates to meet the following criteria:

- A fourth year student or fresh university graduate.
- Background in Economics, Commerce, Business Management, Accounting, Marketing, Law discipline with high level of English proficiency and computer literacy.
- High passion for challenge, growth and success, leadership potential, strong interpersonal skills, team spirit and creativity.

Programme Profile

- The 3-month Management Trainee Programme provides the first stepping-stone to a promising career with KinderWorld.
- Management Trainees are assigned to spend three months in the three main areas of our business: Business Development, Project Management & Operations and Legal.
- Upon successful assessment at the end of the programme, Management Trainees will work closely with their Immediate Supervisor and Top Manager to secure a position.

Benefits of the Programme

- Practical learning program on general and professional skills.
- Intensive exposure working and contributing to KinderWorld's business growth.
- Accelerated leadership development.
- Intensive interaction in a professional working environment with challenges for self development

How to apply

If you are interested in this programme, please email your full CV attached with a recent picture via 2 email addresses below before 31 May 2010:

1. HCMC Office: jobapplication-hcmc@kinderworldgroup.com
2. Ha Noi Office: jobapplication-hanoi@kinderworldgroup.com

We look forward to receiving your application.

JOB SCOPE FOR MANAGEMENT TRAINEE

Marketing / Business Development

- Develop and execute marketing strategies based on the Company's education programmes.
- Identify strategic partners or projects that bring synergies to the Company.
- Formulate policies and contractual agreements that comply with local rules and regulations.
- Translate expansion plans and requirements into detailed proposals that both meet service quality and price competitiveness as well as maximize long-term profit for the company.
- Identify new capabilities that the Company needs to develop during the business development stage.
- Develop the financial model for each business.
- Business Plan formulation.

Operations / Project Management

- Execute and work with property developers on new school projects.
- Ability to build and maintain rapport with existing property developers.
- Well-versed with operation costs and revenue structures that will help in future pricing strategies.
- Understand the needs and costs of setting up new schools, maximizing return on investments.
- Well-versed in operations, systems requirements and procedures.
- Understand and implement policies to ensure the smooth running of new schools.
- Understand Contractual agreements in dealing with developers and suppliers that are according to local rules and regulations.

Legal

- Legal Systems of Vietnam
- Understand Taxation and achieve tax efficiencies in formulating transactions.
- Appreciate the formalities in dealing with Governmental departments and the ability to establish and maintain good working relationships.